

News

MÄHLERS

#1 2014
engcon® | GROUP



Flexiway II – a hit!

p. 3



**Mählers control
system improved my work**

p. 6



**Design and plough
width decided the choice of
side plough**

p. 10



**Svevia
relies on
Mählers**

p. 11

Soon winter

Yes, I know – it's summer and we should all make the most of it. Have a holiday, lie in the sun, go swimming and recharge our batteries. But there are other important things to think about as well. This is a good time to check over your winter equipment so that you don't find you're left without it when winter finally arrives.

It's full speed ahead at the moment for our preparations. We're devising forecasts for next winter's sales, building up stocks of the things we think will sell, making sure we have plenty of spare parts in stock, and continuing to design and develop new products as well. So essentially, we're preparing so that we can carry on being the industry's best supplier of plough equipment for trucks, road graders and, not least, railways.

We've been working really hard over the last few years to develop new products and improve the broad range of products we already offer.

Our Flexiway II diagonal plough is one example of successful engineering where we've developed a very traditional product, a snow plough, into a technically refined tool for safe, efficient road maintenance.

Combined with our MC2 control system, there's nothing in the industry to touch Flexiway. This system is based on a completely new design where the plough can be side-shifted by ± 450 mm, pressure applied according to the prevailing road surface, and so forth.

Find out more about the Flexiway II and other products in this folder, and please don't hesitate to get in touch if there's anything you're wondering about.

Mählers is here for you!



With warm, sunny greetings!

Anki Abbing
Head of Sales Mählers

CONTENTS

Page 2	Editorial
Page 3	Case: Ottosons Åkeri
Page 4	Receptiveness – the road
Page 5	New products
Page 6	Case: Lindsethmo Transport A/S
Page 7	CAMPAIGN: MC2
Page 8	ASPs – your safe partners
Page 10	Case: Dobloug Entreprenör A/S
Page 11	Case: Svevia
Page 12	Flexiway II
Page 14	A winning team

REMEMBER YOU
CAN ALSO FIND US
THE FOLLOWING SITES:



FACEBOOK
facebook.com/mahlers.se



FLICKR
flickr.com/mahlers



YOUTUBE
www.youtube.com/MahlersOnline



Ottossons Åkeri AB, one of the larger haulage companies in Strömsund, ran the Flexiway II on one of its trucks during the winter of 2013/2014, and owner Janne Ottosson doesn't hesitate when we ask him to give us a review of this plough.

"The Flexiway II is definitely a hit!" says Janne. Mählers News is talking to him on a crackly telephone line as he's out doing road inspections together with the Swedish Transport Administration.

"We didn't have all that much snow this winter, but we still drove around 8 000–10 000 km with our Flexiway II, in round figures, and it goes really well," continues Janne.

Janne is keen to emphasise how smooth and quiet the plough is. It's articulated, so it follows the road perfectly regardless of whether it's being operated on a narrow, cambered road or a bigger, wider, smoother road.

"The steel blades on the 'old', rigid diagonal plough types normally wear at the centre when you plough narrow, cambered roads, and that means snow gets

left in the middle under the plough when you drive out onto wider roads," explains Janne.

The plough operated by Ottossons during the winter was fitted with steel road blades reinforced with drilled hard metal cores, and even though the plough was used mainly on tarmac roads the haulage company didn't have to replace the steel blades at all.

"The option of adjusting the cutting pressure according to the road surface is also one of the best functions I've tried, and of course that also saves on both steel blades and fuel," continues Janne, who's also pleased not to have to use the support wheels.





Receptiveness – the road to success

Mählers, Nordic market leader for year-round road maintenance, is celebrating its 120th birthday. But this historic and successful company is setting its sights on the needs of its customers both now and in the future.

“Everything we improve and develop is based on the things our customers need,” says Ingemar Nyberg, designer at Mählers.

The design department at Mählers has just emerged from a difficult period. Euro 6, the new requirement for green engines for new heavy trucks, came into force at the start of the year. Not only did this mean that new, greener engines had to be developed, but in most cases truck manufacturers also altered the design of the fronts of their trucks as well. And that in turn meant a lot of work for Mählers.

“Changes like that mean we also have to alter the attachment points for mountings for our worktools. Every model requires adaptation on our part,” says Ingemar Nyberg.

“We work in close cooperation with the Swedish manufacturers, Scania and Volvo,” he continues. “They

let us know well in advance of any changes that are to be made so that we have time to adapt. Things are a bit more stressful with other manufacturers.”

Altering focus

But now Mählers’ designers can alter their focus and devote more time to product development and improvements. The new Rossö plough 3200, a narrower plough with double cutters called for by the Norwegian market in particular, belongs to the latter category.

“It’s narrow and suitable for many of the roads in Norway,” says Ingemar Nyberg.

Customers are in control regarding product development as well.

“For the most part, our sales staff pass on requests from customers to us. Our new products are developed almost exclusively on the basis of the needs of our customers.”

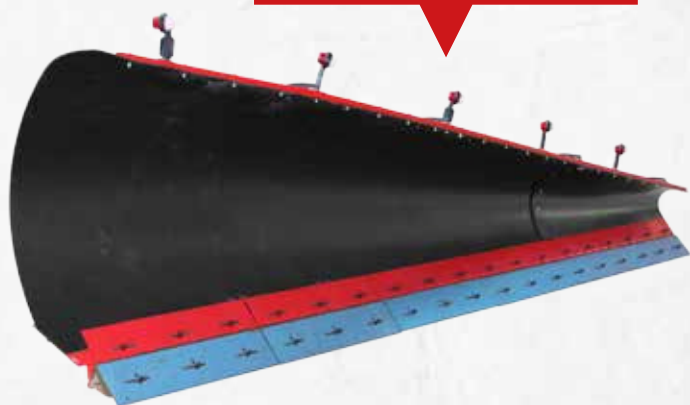
A number of interesting development projects are currently at various stages at Mählers. Ingemar Nyberg prefers not to go into detail, but he thinks a number of them are looking rather promising.

“A project which will greatly improve ploughing for the operator is about to enter the prototype and testing stage. I’m hoping we’ll be able to present it at Maskinexpo next year,” he says.

Some of this year's hottest new products

New products

NEW
18-foot wing for tridem vehicles



Coming soon – SP 18W

The SP 18W has features such as:

- Spring-loaded steel blades (for maximum safety – Non Accident Generation)
- Plastic jacket (low weight)
- Fits Mählers standard side plough brackets
- Clearing width approx. five metres
- Together with a Flexiway II, this creates a clearing width of around 8.7 metres

NEW
More sizes



Rossö plough with double cutters

is a diagonal plough with double cutters for efficient ploughing when working with slushy snow or on wet roads. The range has now been updated to include more sizes.

NEW
Updated Flexiway



Flexiway II – the next step in the new generation of snow ploughs.

Thousands of hours, thousands of kilometres, all driven by experienced, professional snow plough operators. This work has resulted in some valuable information which has now culminated in the Flexiway II, a substantial upgrade to the first version.

► Find out more on pages 12–13.



Mählers control

system improved my work

It's the end of April, the sun has shown its face again after a night of snow, and we're waiting at a roadside café just south of Levanger for the main protagonist for one of today's meetings. We don't have to wait long for a nearly new Volvo truck to turn into the car park, and driver Stein Lindsethmo climbs out of the cab.

Stein is driving a fully loaded Volvo FH16, 750 6x2 fitted with Mählers grader blades/jaw blades HB3-N and the MC2 control system. A control system which Stein really enjoys using.

"Yes, my work environment has really improved since I got the MC2," explains Stein, pointing out all the functions he can control from the driver's seat.

The MC2 contains a small, handy panel with a joystick and buttons. The control system manages the plough and grading equipment.

It's possible to set the plough and grading equipment to automatically lift when the driver selects reverse, to mention just one example of how the MC2 improves the work environment.

When the driver then wants to lower the equipment again, all he has to do is press a button. This lowers all the equipment to the position it was in when reverse was selected.

Stein has also added almost all the equipment available, so he also has a GPS unit, TV, weighing equipment, four reversing cameras and air suspension surveillance.

He also has the reporting system which monitors ploughing and reports to Stein's employer, Mesta. This system detects when Stein lowers the plough or grader blade and measures the distance, and when ploughing or grading is complete it reports

back to Stein, who checks his iPad to make sure everything is okay and then confirms this.

This completes the invoicing information and so there's no printing of drive notes or any other kind of reporting required.

We start chatting about the grader blade, and Stein explains that it was easy to choose a blade this time around.

"I was very pleased with the grader blade on my last truck, and when I found out that Mählers had upgraded to the current version with shallower installation dimensions (better ground clearance) and that it can also be controlled with the MC2 as well as other plough equipment, I didn't hesitate," says Stein.

The blade is used all year round as he grades snow and ice in winter and gravel in summer.

As we've already noted, Stein sets great store by a good work environment, and in that regard we get talking about the Flexiway, Mählers' new plough which has more or less revolutionised the plough industry with its innovative features.

Besides the side extension of ± 450 mm, its many advantages include the fact that it's possible to apply more pressure or reduce the pressure. The fact that it's articulated, allowing it to follow cambered or uneven roads, allows this plough to be

adjusted precisely to suit the road surface.

All this, together with a range of other smart functions, definitely improves the driver's environment and the results as well. And if all goes according to plan, Stein will be one of many drivers testing the Flexiway in the winter of 2014/2015.

So we have to hope that next winter is "better" than last year's low-snow season, when we saw barely 40 plough operations compared with the normal 110–120.

Lindsethmo Transport A/S

Owner: Stein Lindsethmo

Location: Based in Skage, Overhalla

Founded: 1992

Number of full-time employees: 2

Vehicle fleet: One FH16 750 6x2 tipper with trailer, one Volvo FH12 540 hook lift with trailer, one Volvo EC140B excavator, one Volvo L70E wheel loader.

Main clients: Veidekke (summer and tarmac driving, Mesta (winter and ploughing/grading).

CAMPAIGN!

MÄHLERS MC2 EXPANDABLE CONTROL SYSTEM

The Mählers MC2 control system can be combined for both grader blades and ploughs. Most of its functions are controlled using a joystick.

The system is expandable and can control existing equipment. All equipment is now operated from the new control unit.

- + The control system is of CAN bus type
- + Buttons on the control unit are used to select plough control or grader blade control
- + The control system is compliant with safety standard EN 13849-1, effective from 1 January 2012
- + For safety reasons, a PVG valve, priority valve or ON/OFF valve must be installed downstream of the valve block in the system so that the system is depressurised when no function is being used
- + Handle to adjust blade pressure on the Flexiway or grader blade

The MC2 is supplied with the Flexiway and grader blades HB3 and HB5 as standard. The MC2 is available as an optional extra for other ploughs.

*Accessory – wireless remote control

For simple plough connection.

*Accessory – display

For maximum control of Mählers equipment.

The following can be viewed in the display:

- Fault codes
- Various system pressures
- Graphic display of activated functions
- Adjustment of parameters (note: for service staff only)

The display is an optional extra for all ploughs and grader blades.



*Remote control

*Display



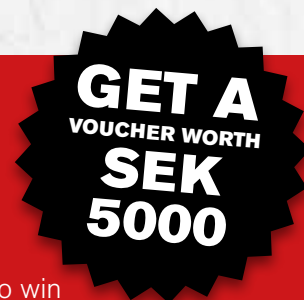
This control system is compliant with safety standard EN 13849-1, effective from 1 January 2012. For safety reasons, a PVG valve or an ON/OFF valve must be installed on the system downstream of the hydraulic package so that the system is depressurised when no function is being used.

SPECIAL OFFER!

Anyone ordering an MC2 between 12 January 2013 and 31 December 2014 will receive a SEK 5000 voucher to spend on their next order!

Anyone buying an MC2 during the campaign period will also be entered in a prize draw to win one of ten fabulous winter jackets. Visit www.mahlers.se/mc2 to take advantage of this offer.

* The offer must be used in a single purchase and cannot be combined with other special offers. The offer is available only to end customers, not to dealers. This offer only applies to companies purchasing an MC2 control system.



ASPs – your safe partners!



Thorough knowledge and access to the tools needed to get the job done. And always the spare parts recommended by Mählers in stock. These are ASPs, Mählers' authorised partners, in a nutshell.

"You shouldn't underestimate our ASPs. They're incredibly important to our customers," says Anki Abbing, Head of Sales and Marketing at Mählers.

Take a look at the map. Mählers has an extensive network of ASPs and chassis builders in both Sweden and Norway. And this map is changing all the time.

"In Norway, our aim is to extend our network of ASPs even further in order to provide the best possible service. But we're adjusting our service network in Sweden as well, partly because of how our customers' ploughing areas are changing," says Anki Abbing.

Mählers' attempts to achieve the best possible quality don't stop with their products, either. High-quality services are every bit as important to customers, as is very clear when it comes to servicing, repairs and replacement of wear parts. Every hour counts.

"Ploughing is incredibly vulnerable. If it snows a lot and something suddenly breaks, it has to be fixed straight away. If it's not, this affects our customers, who've undertaken to clear all that snow within a certain time," continues Anki Abbing.

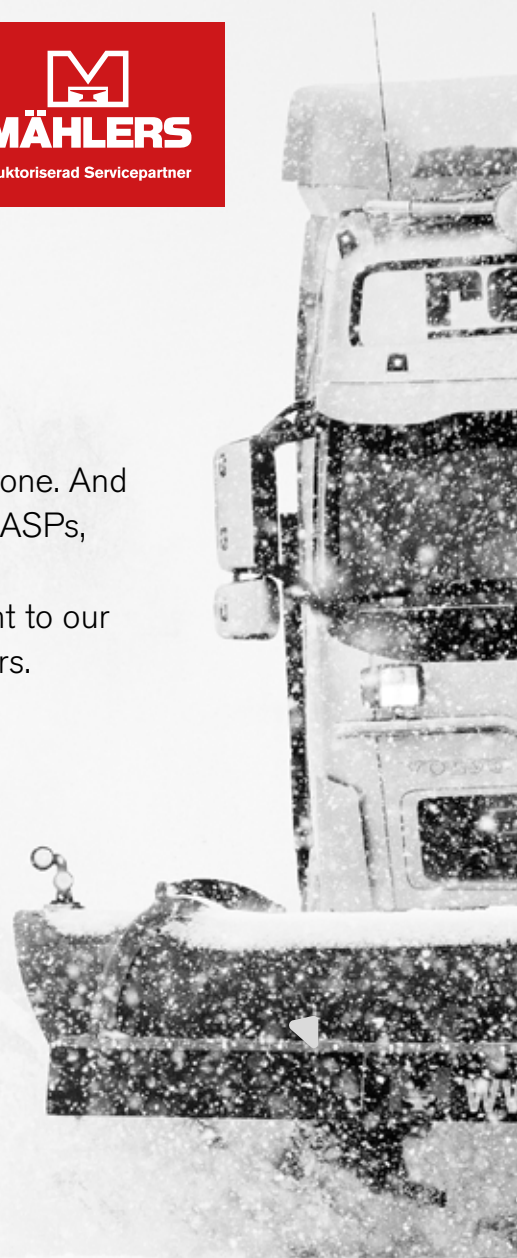
Regular updates

Our partnerships with most of the Mählers service partners have continued over many years. They know our products and always have the right spares in stock. But that's not all.

"All ASPs also receive training on our new products. As part of this, we also give them recommendations on what spares they should keep in stock."

For customer security, Mählers also provides telephone support which allows them to quickly get in touch with both sales staff and designers during the daytime. Some of our service partners supplement this service with telephone support outside working hours.

"Choosing Mählers products should be the safe option thanks to our quality, but also thanks to the fact that our aftersales service is available whenever it's needed," says Anki Abbing.



Mählers authorised service partners in Sweden

Anderssons Maskinservice i Övik AB

Viktoria Esplanaden 4 B
SE-891 33 Örnsköldsvik
Ted Andersson: +46 70 650 11 66

LW-Balsta AB

Magasingatan 24
SE-828 30 Edsbyn
Robert Woxberg: +46 271 758 100

Hylast AB

Traversvägen 16
SE-136 50 Jordbro
Björn Andersen: +46 8 556 509 47

Ekmans i Hedesunda

Harklöversvägen 16
SE-810 40 Hedesunda
Janne Ekman: +46 70 606 10 75

Hejca AB

Galoppstigen 5
SE-575 95 Eksjö
Henrik Karlström: +46 381 394 47

Fordontjänst i Kil

Smidarevägen 1
SE-665 23 Kil
Arne Bergström: +46 554 133 25

Svea Service AB

Strömvägen 4
SE-901 32 Umeå
Malte Löfgren: +46 72 517 24 02

Borås Hydraulik & Handel AB

Segloravägen 10
SE-504 64 Borås
Emil Sahlberg: +46 33 348 25 71

TMCC

Berglundavägen 10,
SE-702 36 Örebro,
Tel. (switchboard): +46 19 77 67 00



Mählers' authorised service partners



Truck chassis builders



Design and plough width decided the choice of side plough

Dobloug Entreprenør A/S was looking for a solution which would help them get more out of their ploughing, and they decided to go with Mählers.

It's late April, and Mählers News meets Anders Bjärke, supervisor, and Ivar Överlien, driver, as they pick up one of the haulage company's trucks, a Scania R430, 2012 from truck chassis building O.L. Engen in Moelv, Norway.

"We have eight snowploughs operating for NCC Roads in the Hamar area and plough the E6 and other areas," explains Anders Bjärke.

Anders goes on by explaining how the Norwegian road network has changed over the years, with more and more wide roads and how the company constantly reviews its chances of becoming more efficient while also working to meet the ever more stringent demands of the Norwegian Public Roads Administration.

"We've tested a lot of ploughs on the market, and it'll be really exciting to see how the Mählers side plough works," says Ivar Överlien, who's been constantly involved in efforts to find the right plough for the vehicles he drives and the ploughing he does.

More than 15 years' experience of truck-based ploughing

"The design with twin extensions on the Mählers side plough 45-B was what helped us to decide," explains Anders Bjärke, referring to the increased working width that will streamline ploughing.

The haulage company has already had good experiences with Mählers products as they have what's known as a jaw blade/grader blade mounted on one of their trucks.

"Yes, we have an HB5," says Anders, "and as we have a slightly longer wheel-base on that truck we were also able to take the pivoting blade (HB5). We've not regretted that decision for a second."

Dobloug grades and tears ice with the blade in winter and grades gravel tracks in summer. This is a typical example of how a modern company optimises its trucks for year-round operation.

Besides its trucks, the company's machine fleet is made up of excavators, wheel loaders and a road grader, and its jobs cover everything from major road construction projects to excavations for construction of apartment buildings, shopping centres, HVAC projects, large service areas and so forth.

The formation of Dobloug Construction AS in 1990 was a continuation of the operations which Ole and Pål Dobloug had launched separately in the late 1980s.

At that time, most of their work involved snowploughing for the Norwegian Public Roads Administration and other customers. The company's annual turnover in 1990 was NOK 171 000. It's seen stable growth year on year since then, and in 2012 its turnover stood at around NOK 124 million. Dobloug Entreprenør AS is co-owned by four people: Even Afseth (28.5%), Joar Grini (29.5%), Pål Dobloug (29.5%) and Mikkel Dobloug (12.5%).

It's time now for Ivar to drive the truck home, and we get everyone together for a photo in front of the new structure. Ivar and Anders stand next to fitter Nils Oskar Kirkeby and designer Yngve Waaler from O.L. Engen. Just as we take the shot, repairman Kjell Granberg also turns up in the background and we all have a good laugh at the photo, which shows all the people involved in getting the most out of a snowplough.

Facts: Mählers side plough 45-B

The side plough 45-B is a side plough used with Mählers extension boom US84 to provide twin extensions and hence an unbeatable clearing width.

Benefits

- + Minimal transport width and maximum working/ploughing width
- + Straight rear section of the plough makes it easier to reach barriers and posts
- + Designed to eject the snow
- + Hydraulic sequential valve; automatic control of the sliding bar and wing extension (in that order)
- + Standard base section. The plough is easily adjusted to a 10, 12, 14 or 16-foot cutting length with a removable front section
- + Low steel wear

A wheel assembly on the plough frame ensures optimum contact with the contours of the road. Supplied with a moveable mounting bracket for attachment to a front support hinge on the truck.

Svevia

relies on Mählers

Svevia dominates Swedish winter road maintenance.

And as the Deputy Head of Machines, Lennart Johansson only chooses products and suppliers he can rely on.

"When it comes to ploughs, Mählers is our biggest supplier. They represent quality and extensive knowledge, and they keep their organisation in good order," he says.

Svevia holds more than 50% of the operating contracts for state roads in Sweden. The company's machines are owned, managed and hired out by subsidiary Svevia Maskin AB, where Lennart Johansson is the coordination manager for winter equipment.

"95% of all worktools hired out for winter road maintenance are hired internally by Svevia AB, but they're also a customer as far as we're concerned. And the wishes of our customers are what control our investments," says Lennart Johansson.

Svevia Maskin is responsible for all Svevia machines which cost more than SEK 10 000 to buy. Given the company's extensive operations, this involves an enormous machine fleet.

"We have just over 24 000 machines in total, of which 2 000 are ploughs," says Lennart Johansson.

Multiple strengths

A meeting is held at Svevia in April or May in order to check on what equipment will be needed ahead of the coming winter. And when it comes to ploughs, Mählers is often the first choice.

"This is an old, well-known make, of course, but it's what the company can supply right now that makes all the difference," says Lennart Johansson.

"They have a broad product range and the quality is good," he continues. "The fact that it's a Swedish make is also a plus. It means a secure aftersales service with fast, on-time deliveries. In short: we receive products and services that we can rely on."

Lennart Johansson certainly knows what he's talking about. He started working as a service repairman for winter equipment at Hanson&Möhrling back in 1978 and moved to what was then Vägverket Produktion in 2000.

"I do have a certain amount of experience, yes. I visited all the road stations in Sweden several times over during my years at Hanson&Möhrling!" he laughs.



"The fact that it's a Swedish make is also a plus. It means a secure aftersales service with fast, on-time deliveries. In short: we receive products and services that we can rely on."

Facts: Svevia's winter equipment

- 60–70 facilities for mixing saline solution.
- 600–700 salt spreaders.
- 800 sand spreaders.
- 2 000 ploughs.
- 50–60 post positioners.

FLEXIWAY II

DIAGONAL PLOUGHS

The next step in the new generation of snow ploughs.

In 2012, Mählers presented its Flexiway diagonal plough, an innovative and completely new concept in an otherwise rather traditional industry: snow ploughing with trucks.

The option of side-shifting the plough ± 450 mm, being able to switch easily from left-hand ploughing to right-hand ploughing, the option of pressurising the cutter with full control and in an infinitely variable manner, based on two separate and articulated sections, are just some of the solutions that were welcomed with open arms.

Not only did Flexiway offer revolutionary technical solutions, but also innovation which changed the way in which people ploughed. This led to dramatic improvements in the end results.

Thousands of hours, thousands of kilometres, all driven by experienced, professional snow plough operators, have resulted in some valuable information which has now culminated in the Flexiway II, a substantial upgrade to the first version.

Some of the improvements

- ▶ Improved lifting geometry
- ▶ Improved lifting height
- ▶ Improved ejection height
- ▶ Modified ejector means less risk of snow on the windscreen
- ▶ Improved and more service-friendly hydraulics box
- ▶ Reinforced plough box
- ▶ Reinforced joint with expansion bolt between plough boxes
- ▶ Reinforced and modified blade holder allows optimal use of the blade
- ▶ Modified position light bracket for maximum visibility even in transport position
- ▶ Reinforced gate
- ▶ Load bearing valves on the side ejection cylinders
- ▶ Reinforced design of the extending parts
- ▶ Improved rustproofing
- ▶ Improved painting (surface layer)

Technical specifications

Flexiway II		
Cutting width	mm	3 700–4 600
Minimum operating width	mm	3 390
Height, right	mm	870–1 170
Height, left	mm	980
Rotation	°	24–42
Steel blade	pcs	4-6
Side shifting	mm	± 450
Weight excl fitting, from	kg	650
Weight incl fitting*	kg	1 000–1 200

* depending on model

No wheels or runners





All of Mählers diagonal ploughs conform to EN 13021+A1:2008 thanks to triggered safety blades that can cope with a height of 50 mm at 40 km/h.



Modular build from 3,7 to 4,6 m

Safety cutters.

Tackles 50 mm high obstacles at 40 km/h in compliance with EN 13021+A1:2008. With steel blade and rubber, steel blade cutters or tempered steel blade cutters



Articulated in two sections

Variable ejection height

All valves in the plough.
Only one pressure line from and one return to the hydraulic source

Optional extra
Electrical hydraulic power pack 24V, 2 kW

New patent pending parallelogram

Automatic hydraulic cutting pressure, operated from the driver's seat reduces both fuel consumption, less wear on steel blade blades and a quieter operation

Side shifting ± 450 mm

Optional extra
Variable pressure slush cutter

A winning team

All the big names in road maintenance – Svevia, Peab, NCC, Skanska and Mesta (Norway) – choose Mählers. But that's no coincidence.

Mählers offers quality road maintenance products all year round and is heading the development of the efficient worktools of tomorrow. A network of service partners and a talented support team make ownership profitable in the long term.

And last but not least, we have a strong sales team that always goes that extra mile for our customers! Come and meet our Swedish team.



Mats Skoglund

Age: 52 this year.

Born: At Örnsköldsvik Hospital one day in August 1962.

Grew up: In Rossön.

Education: A two-year course on electrics/telecoms at Hjalmar Strömerskolan, a one-year course on metalwork and welding in Ulriksfors.

Previous jobs: Seasonal work at the Swedish Forest Service and the Highways Authority. Employed at Mählers since 1984, with a short break between 1991 and 1992.

Family: Partner Lena and children Niclas and Emma (both moved out and living in Stockholm).

Hobbies/interests: My family is closest to my heart. I've always loved snow scooters and motorbikes, I've become a "born-again biker" of late. I played with a dance band for many years, but I've definitely hung up my drumsticks for good now. I sing in a choir, but I'm currently on a break from that. Fishing is very close to my heart, too. Unfortunately I don't do anything like enough of it nowadays. Rossön with its incredible waterways (180 km of beaches) offers some incredible fishing – everything from flowing streams to ponds and lakes. I've started flying RC planes again after a break of about 25 years. I've learned to find "gold" in the forest – chanterelles – in the last few years. There are suddenly loads of them all over the forest.

Favourite food: I'll eat anything, but I like a good steak and a decent red wine or cold beer.

Other fascinating facts: Mådo is going to win Gold in the 2015 Swedish Championships – true fact!



Mikael Modin

Age: 50 this autumn.

Born: I was born and grew up in Rossön. I've always lived here, and I love it!!!

Education: Electrics/telecoms in Strömsund, 1980–1982. Electrics/hydraulics in Bräcke.

Family: I have two children, a daughter aged 19 and a son aged 13. I've been in a relationship with a girl from Vilhelmina for four years, but we don't live together.

Previous jobs: I've worked as an electrician, a fitter of harvester heads and a forest machine operator, and I've run my own company. I've been employed by Mählers twice now for a total of 18 years in all.

Leisure interests: I love nature! You'll often find me out skiing in winter. We spend a lot of time out in our teepee in spring, summer and autumn. We often head out into the countryside, go fishing, pick mushrooms and all that. I also hunt elk in the autumn. I fly radio controlled planes with Mats Skoglund, we have three planes to play with. I'm also giving golf a go. It's the perfect hobby for an outdoor person like me, I often get to spend time in the forest... LOOKING FOR THE BALL! :)

Favourite food: I like most things when it comes to food, but most of all I like a bloody steak or a freshly caught brown trout or grayling. Surströmming, fermented Baltic herring, is pretty high up on my list too.



Anki Abbing

Age: You're not printing my age again!!!

Born: In Kimstad, near Norrköping.

Grew up: Norrköping.

Education: Studied animal husbandry at Kolmården, trained as a veterinary assistant.

Previous jobs: Restaurateur, Food and beverage then FC, 2003–2009 at Kopparbergs bryggeri, 2009–2012 Business area manager FC at Procurator.

Family: Married with two children, Charlie aged 24 and Electra aged 11.

Hobbies/interests: My new hairless dog is probably number one on that list at the moment. Glitter, glamour, white tablecloths and luxury are another favourite.

Favourite food: Oysters and champagne.

Other fascinating facts: I competed in showjumping and eventing in Sweden and the UK when I was young. Now I mostly look after my daughter's pony. My fantastic competition horse is currently out on loan. I'm an incredibly bad loser...



Urban Jonsson

Age: 52 this year.

Born: In the maternity ward in Backe.

Grew up: In Backe.

Education: Backe centralskola for nine years and studied automotive technology at Hjalmar Strömerskolan for two years.

Previous jobs: Sandgrens Plast in Strömsund, one year. Häglunds in Mellansel, two years. Then Mählers.

Family: Married with two children, a boy and a girl.

Hobbies/interests: Cars, hunting, Modo Hockey and being lazy.

Favourite food: Good food. Ideally a slightly bloody steak. And a decent malt whisky to follow.

Other fascinating facts: I think a DECENT beer is well worth the money! "Being bored isn't fun, but on the other hand it's not boring."



Dennis Ivarsson

Age: 28.

Born: Varberg.

Grew up: In a little Halland village known as Okome, about 10 km from the famous blue-and-yellow department store in Ullared, with my mum, dad and an older brother and sister.

Education: Aspero fotbollsgymnasium, studying IT and business skills.

Previous jobs: I worked in the asphalt and concrete industry. I was a construction worker, and I've also worked as a salesman in the construction products and windows industries.

Family: My mum Paula and my dad Michael, they still live in Okome. My sister Linette lives with her husband and two children in Shanghai. My brother Konrad lives with his girlfriend in Bassano del Grappa in Italy.

Hobbies/interests: Watching football, meeting up with friends, good food and discovering new places.

Favourite food: Venison.



Jenny Persson

Age: 33.

Born: Östersund.

Grew up: Hammerdal.

Education: Grevåker in Hammerdal and Hjalmar Strömerskolan in Strömsund. Studied media and to become a financial assistant.

Previous jobs: Geriatric care, in the grading unit at a sawmill, assistant at the Swedish Tax Agency, assistant at Överförmyndarnämnden.

Family: Partner and two children.

Hobbies/interests: My family, scooters, my friends, exercise, nature, going out, my house, dancing, playing cards.

Favourite food: Crisps!

To:

Team Mählers

**Anki Abbing**

Head of Sales
anki.abbing@mahlers.se
+46 70 225 62 12

**Mats Skoglund**

Sales specialist
mats.skoglund@mahlers.se
+46 670 65 04 10

**Dennis Ivarsson**

Sales specialist
dennis.ivarsson@mahlers.se
+46 670 65 04 21

**Urban Jonsson**

Sales specialist
urban.jonsson@mahlers.se
+46 670 65 04 23

**Mikael Modin**

Sales specialist
mikael.modin@mahlers.se
+46 624 51 23 55

**Jenny Persson**

Sales
jenny.persson@mahlers.se
+46 670 65 04 12

**Roar Wehn**

Marketing manager, Mählers Norway
roar.wehn@mahlers.no
+47 909 35 698

**Questions, support, orders – don't
hesitate to get in touch with us!**

If you'd prefer not to keep the entire magazine, rip this page off and keep it!

TOOL SYSTEMS FOR INCREASED PROFITABILITY

AB Mähler & Söner Hotingsvägen 40, SE-880 51 Rossön
Tel. +46 624 512 350 | Fax +46 624 200 50 | E-post info@mahlers.se
Web www.mahlers.se | FB www.mahlers.se/facebook


MÄHLERS